



# BÙI DIỆU HẰNG

MANAGER/DIRECTOR

Female

0886892562

19/08/1992

dieuhang198@gmail.com

Hanoi, Vietnam

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An ambitious and optimistic sale consultant hopes to open knowledge far beyond currently knew. Having background in economics and keen on creative design and thinking or other service-related products. Being hard-working and articulate person, confident to deal with customers from all backgrounds. Loving to contribute to the success of organization and help customer to receive highest standard of satisfaction Currently looking for a suitable position in a fast-paced and well developed company.

## Education

**UNIVERSITY OF NOTTINGHAM, UK**, - Economics, 2014

CHICHESTER COLLEGE, UK - A-levels, 2011

HANOI AMSTERDAM HIGH SCHOOL - Chemistry, 2009

## Work experience

**AMERICAN STUDY, DIRECTOR**

SEP, 2014 - JAN, 2025

- Business Planning and Strategy: Strategic development: Develop and implement periodic business activities, be primarily responsible for revenue and sales of the sales department. Market planning: Research, evaluate, synthesize the immigration market and propose solutions to promote business.

- Sales Team Management: Personnel recruitment: Recruit, train and coach sales staff to improve skills and work performance. Performance evaluation: Manage, operate and supervise the work of employees in the Sales department.

- Customer Relationship Management.

- Development plan: Build and implement the Company's sales plan in line with the Company's development orientation. Negotiation support: Directly support negotiations and sign contracts with sales staff.

- Organizing customer care events and activities, ensure learning quality.

- Budget Management and Operations.

**EDUVIET GLOBAL, SALE & MARKETING MANAGER**

SEP, 2014 - SEP, 2019

Consultation and Management(70%)

- Provide expert counseling to prospective students and families regarding

## Skills

**Language:**

Vietnamese, English

**Computer:**

Word, Excel, Powerpoint

## Interests

Travel, Yoga, Reading

## Marital Status

Single

## Publication

**2024:** Published

book: [https://waka.vn/ebook/ha-mai-trong-suong-bui-dieu-hang-bQllzW.html?utm\\_source=evehamaitrongsuong%20&utm\\_fbclid=1wY2xjawGKS-1leHRuA2FlbQIxMAABHbo5-WbfV6yexk4kPZ\\_RWDjaof-WXIMruwXLH-UkVZ3qQN23gYrWgTWdEw\\_aem\\_92avj9\\_AX39o4YwhOzLBg](https://waka.vn/ebook/ha-mai-trong-suong-bui-dieu-hang-bQllzW.html?utm_source=evehamaitrongsuong%20&utm_fbclid=1wY2xjawGKS-1leHRuA2FlbQIxMAABHbo5-WbfV6yexk4kPZ_RWDjaof-WXIMruwXLH-UkVZ3qQN23gYrWgTWdEw_aem_92avj9_AX39o4YwhOzLBg)

## Strength and performance

overseas study opportunities, including information on countries, universities, courses, entry requirements, application procedures, visa applications, and related matters. Collaborating with admission team to facilitate student application processes for school admissions, visa applications, accommodation arrangements, travel logistics, and other relevant issues.

- Maintain ongoing relationships with students during their overseas studies, offering support and guidance as needed.
- Lead, mentor, and manage the counseling team to ensure exceptional service delivery.

Business Development (20%)

- Liaison with local and international business partners to address related issues and foster collaborative relationships.

Events and Exhibition (10%)

- Attending and representing at educational fairs and events Leadership and Management.

Top Sale, good communication, creative, multitasks, honest, dealing well with high pressure, hard-working. good writer.

## Activities

**University of Nottingham - Societies**, Member of UNICEF, Woman Right

Jan 2011 - Feb 2014

- Actively joining various clubs and societies during student life.

## Certifications

**2011:** IELTS: 7.0